

Top 25 List

IT Consulting Firms

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13

Metro-area IT consulting firms ranked by hours billed in 2009

Research by Tom Smith

Rank	2009 Rank	Name/Address/Phone	Hours billed ¹	Revenue ² Employees ³ Year founded ³	Services provided ⁴	Major clients ⁵	Top metro executive Headquarters Website
1	1	Analysts International Corp. 3601 W. 76th St., Suite 500 Edina, MN 55435 (952) 835-5900	1,831,012	\$143.2 million 241 1966	Technology staffing, managed teams and project-based solutions	IBM and other Fortune 500 companies	Andrew Borgstrom Edina analysts.com
2	3	Avanade 333 S. Seventh St., Seventh Floor Minneapolis, MN 55402 (612) 808-0937	858,783	\$50 million 75 2004	Mgmt. consulting, cloud computing, enterprise applications, collaboration, BI, infrastructure, Microsoft Dynamics, managed services	Best Buy, Navitaire, other Fortune 1000 companies	Eric Miquelon Seattle avanade.com
3	5	Genesis10 332 Minnesota St., Suite W2500 St. Paul, MN 55101 (651) 702-3300	740,970	NP 345 2001	Business consulting, technology staffing, delivery centers, permanent placement, G10 Associates Program	NP	Amy Drury New York genesis10.com
4	4	Ajasa Technologies Inc. 1710 Douglas Drive, Suite 212 Golden Valley, MN 55422 (763) 381-0899	532,128	\$34 million 190 1995	Project mgmt., business analysis, network administration, security analysis, compliance, training, direct-hire services, SAP and Oracle	Top money-transfer company, retailer, insurance company	Anthony Williamson Golden Valley ajasa.com
5	17	Select Source International 6311 Wayzata Blvd., Suite 150 St. Louis Park, MN 55416 (952) 546-3300	500,000	\$10.6 million 400 1999	IT consulting for health care, retail, engineering, medical devices, financial services, Web development, government, education	Medtronic, Target, Supervalu, Cargill, Xcel Energy, Abbott	Mandeep Singh Sodhi St. Louis Park selectsourceintl.com
6	6	Manpower Professional 3800 American Blvd. W., Suite 260 Bloomington, MN 55431 (952) 820-0365	469,327	NP 250 1968	IT business analyst, database architect, programmer, systems analyst, software engineer	NP	Michael Steinmetz Milwaukee manpowerprofessional.com
7	NR	McGladrey 801 Nicollet Ave., Suite 1100 Minneapolis, MN 55402 (612) 332-4300	428,631	\$69 million 500 1946	ERP, CRM, SharePoint, BI, infrastructure, IT strategy, app. development, systems integration	Confidential	Christine Mack, Stan Mork Bloomington mcgladrey.com
8	15	Ciber Inc. 4400 W. 78th St., Suite 100 Bloomington, MN 55435 (952) 591-6100	390,000	\$25 million 220 1988	Data warehousing, BI, IT outsourcing, app. outsourcing, custom app. development, security assessments and managed services	United-Health Group, Carlson Marketing, health care providers	Paul Cmiel Greenwood Village, Colo. ciber.com
9	NR	TAJ Technologies Inc. 1168 Northland Drive Mendota Heights, MN 55120 (651) 688-2801	384,326	\$29.4 million 131 1987	IT staffing, projects and services to finance, health care, bioinformatics, retail, telecommunications, transportation, government clients	Mayo Clinic, Wells Fargo, Medtronic	K.C. Sukumar Mendota Heights tajtech.com
10	10	Magenic Technologies Inc. 4150 Olson Memorial Highway, Suite 400 Golden Valley, MN 55422 (763) 398-4800	331,000	\$39.1 million 50 1995	Custom app. development, user-experience engineering, quality assurance and testing, support and maintenance	Confidential	Greg Frankenfield Golden Valley magenic.com
11	8	Ambient Consulting 5500 Wayzata Blvd., Suite 1250 Golden Valley, MN 55416 (763) 582-9000	329,207	NP 160 1984	App. development, mgmt. consulting, enterprise quality, CRM effectiveness, offshore provider	United-Health Group, Best Buy, AON Benfield	Andrew Grossman Golden Valley ambientconsulting.com
12	11	Deloitte Consulting 50 S. Sixth St., Suite 2800 Minneapolis, MN 55402 (612) 397-4000	324,450	NP 741 1913	Enterprise app. consulting, technology integration, technology outsourcing, strategy and operations consulting	Consumer, mfg., health care, energy, financial services	Jeff Cotton New York deloitte.com
13	9	ITR Group 2520 Lexington Ave. S., Suite 500 Mendota Heights, MN 55120 (651) 757-4500	302,920	NP 155 1997	Mgmt. consulting, mobile strategy and architecture, cross-platform development, Agile, app. development, social media	Best Buy, Wells Fargo, Medtronic, Allianz	Todd Montpetit Mendota Heights itrgroupinc.com
14	NR	Corporate Technologies 6210 Bury Drive Eden Prairie, MN 55346 (952) 715-3500	253,258	\$40.4 million 67 1981	IT services, staffing, voice and data networking, VOIP and PBX, storage, virtualization, system integration and consulting	NP	Jim Griffith Eden Prairie gocorpstech.com
15	NR	LogiSolve 12866 Highway 55 Plymouth, MN 55441 (763) 383-1000	241,000	\$21.9 million 75 1999	Management and IT consulting services	Wells Fargo, Blue Cross Blue Shield, United-Health Group	John Scanlon Plymouth logisolve.com
16	18	Harbinger Partners Inc. 855 Village Center Drive, Suite 356 St. Paul, MN 55127 (651) 260-7805	173,250	\$13.4 million 55 1999	Software development and architecture, program and project management, business analysis, data warehousing, quality assurance	NP	Scott Grausnick St. Paul harbinger-partners.com
17	16	Alliance of Computer Professionals Inc. 2626 E. 82nd St., Suite 335 Bloomington, MN 55425 (952) 831-1100	163,178	\$11.7 million 85 1994	Computer consulting services for program management, business analysis and programmer development	United-Health Group, Delta Airlines	Michael Folken Bloomington acpros.com
18	22	Charter Solutions Inc. 3033 Campus Drive, Suite N 160 Plymouth, MN 55441 (763) 230-6100	112,654	NP 55 1997	Mgmt. consulting, BI and analytics with an emphasis on health care, app. development and strategic staffing	Hennepin County, Nat'l Marrow Donor Program, Venture Bank	Bill Leonard, Dee Thibodeau Plymouth chartersolutions.com
19	24	Trissential 301 Carlson Parkway, Suite 303 Minnetonka, MN 55305 (952) 595-7970	98,124	\$11.4 million 62 2003	Organizational improvement: strategy, business and enterprise architecture, portfolio and project mgmt., business analysis	Land O' Lakes, MoneyGram, Xcel Energy	Michael Vinje Minnetonka trissential.com
20	21	Digineer 505 N. Highway 169, Suite 750 Plymouth, MN 55441 (763) 210-2300	84,000	\$10.4 million 65 1998	IT and management consulting	Mayo Clinic, Bridgz Marketing Group	Michael Lacey Plymouth digneer.com
21	NR	Horizontal Integration 9800 Bren Road E., Suite 450 Minnetonka, MN 55343 (612) 392-7580	82,143	\$5.8 million 104 2003	Web and IT strategy, e-commerce, user-experience and creative design, Web development, Web content-mgmt. solutions, social strategy	United-Health Group, Ameriprise, Xcel Energy	Sabin Ephrem Minnetonka horizontalintegration.com
22	NR	RBA Consulting Inc. 100 W. Lake St. Wayzata, MN 55391 (952) 404-2676	77,599	\$9.7 million 102 2006	Business and technology consulting services around app. development, portals and collaboration, project mgmt., infrastructure	NP	Rick Born Wayzata rbaconsulting.com
23	NR	Object Partners Inc. 100 N. Sixth St., Suite 302A Minneapolis, MN 55403 (612) 746-1580	72,476	\$7 million 50 1996	Enterprise and Web app. development, enterprise app. integration, open source technology consulting, iPad development	GE, Carlson Cos., Travelers	Chris Spurgat Minneapolis objectpartners.com
24	NR	DBI Consulting 6200 Shingle Creek Parkway, Suite 580 Brooklyn Center, MN 55430 (763) 561-4990	60,000	\$5.2 million 32 1988	Strategic business and technology architecture, business and data integration, BI, program and project mgmt., IT staffing	National Marrow Donor Program, Wells Fargo, Syngenta	Scott Lien Minneapolis dbiconsulting.com
25	NR	Ideal Systems Solutions Inc. 5610 Rowland Road, Suite 150 Minnetonka, MN 55343 (763) 425-8163	47,100	\$20 million 15 1997	Consolidation and virtualization, data storage, security, managed services, technology and lifecycle services, staff augmentation	General Dynamics, Lockheed Martin, DRS	Elise Hernandez Minnetonka idealsi.com

ALL THE RAGE

We asked our list makers what their fastest-growing service was:

Technology staffing
—Analysts International

Cloud services
—Avanade

Technology staffing
—Genesis10

IT and application outsourcing
—Ciber Inc.

"Hi-Touch" Agile IT services and projects
—TAJ Technologies Inc.

Quality assurance and testing
—Magenic Technologies

E-healthcare
—LogiSolve

Health care consulting
—Harbinger Partners Inc.

Security consulting
—Alliance of Computer Professionals Inc.

FOOTNOTES

Abbreviations:
App. = Applications
BI = Business intelligence
CRM = Customer-relationship management
ERP = Enterprise resource planning
IT = Information technology
Mfg. = Manufacturing
Mgmt. = Management
Nat'l = National
NP = Not provided
NR = Not ranked
PBX = Private branch exchange
VOIP = Voice-over-Internet protocol

Footnotes:
1. In 2009
2. From most recently completed fiscal year
3. In the metro area
4. May be edited to fit

Notes:
— Businesses headquartered outside the Twin Cities 13-county metro area reported revenue and hours billed for their metro-area operations only; businesses headquartered in the metro area reported revenue and hours billed for all operations.
— Several companies on last year's list declined to participate this year: No. 2 Teksystems, No. 7 Tech-Pro Inc., No. 12 Hollstadt & Associates Inc., No. 14 Sogeti USA, No. 19 Apex IT Inc. and No. 23 Simacor. Also, No. 13 Comsys IT Partners Inc. was moved to the Web Development & Design Firms list.

Source: Company representatives