



Lawson Practice at a Glance

AIC Profile: National IT professional services firm headquartered in Minneapolis, MN with 15+ U.S. locations

Over 1,000 IT professionals serving mid-market to Fortune 500 customers

Industries: Business Services, Energy, Financial Services, Government, Healthcare, Manufacturing, Public Sector, Retail, Technology and Telecommunications

Vision: To be essential to our customers' success

- Drive business value
- Lower total cost of ownership
- Optimize processes
- Deliver high customer satisfaction

Quick Facts:

- Lawson Certified Partner since 1995
- Over 2,000 successful projects completed
- Experienced staff with an average of nine year's experience
- Certified LSF9 Migration Partner
- Public Sector Systems Integrator
- Lawson Certified Smart Office Implementation Partner
- Strategic relationships with both Lawson and Microsoft

AIC has partnered with both Lawson and Microsoft to become the leading provider of Lawson Smart Office services. AIC is helping customers leverage their investment in Microsoft and Lawson products - from the desktop to the data center. Our services range from extending the Lawson Smart Office experience to upgrades and platform migrations to Microsoft SQL Server and Windows Server. Our Lawson and Microsoft certifications give the AIC team the complete understanding of the components involved.

Our Lawson Services

Project Application Services

Project Application Services - full lifecycle services

- Plan
 - Implementation planning: S3, Lawson Smart Office
 - Upgrade planning: 9.0, LSF9
 - Business Process Reviews
- Implement
 - Public Sector System Integration Partner
 - S3 Implementations
 - Lawson Smart Office Prepare, Deploy and Productivity Proprietary Methodology
 - 9.0 Security
- Upgrade
 - Database, application, LSF9, difference training
- Run
 - Managed Services

Project Technical Services

Project Technical Services

- Development/Integration
 - Interfaces
 - Conversions
 - Custom applications
 - QA testing
 - Reporting
 - Integration
- Infrastructure Management
 - Database administration
 - Systems administration
 - Performance tuning
 - Infrastructure planning and consultation
 - Networking
 - Web server administration

Lawson Professionals on Demand

Lawson Professionals on Demand - staffing services to augment your project needs

- Technical Engineers
- Developers
- Business Analysts
- Applications Consulting
- Project Management



The AIC Advantage



For more information about AIC's Lawson Practice, call 800.800.5044, e-mail lawson@analysts.com or visit us online at <http://aiclawson.analysts.com>.

